



## TEXAS ASSOCIATION *of* COUNTIES LEGISLATIVE CONFERENCE

September 4-6, 2019 · Fairmont · Austin, TX

### Sponsorship Opportunities

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#### Conference Overview

The Texas Association of Counties Legislative Conference is the largest gathering of county officials and key personnel in the nation. Exhibitors at the 2019 TAC Legislative Conference have an exciting opportunity to promote their company's products and services to the decision-makers in county government. But, increasing your company's visibility doesn't have to end there.

TAC's unparalleled sponsorship program is designed to provide more exposure and maximum recognition to sponsors -- before, during, and after the conference. The program helps organizations raise their profile with Texas county officials and their staff.

We're proud to offer many of your favorite sponsorship opportunities.

The TAC Legislative Conference will be hosted at the Fairmont in Austin located at 101 Red River Street, Austin, Texas 78702. The event is expected to draw hundreds of county officials and staff from across the state for professional development and networking.

- **ENHANCE** your company's visibility.
  - **PROMOTE** name recognition among county officials and staff.
  - **DEMONSTRATE** your support for county government.
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#### Questions about the Conference or Sponsorships

Haley Click, Education Program Manager

Texas Association of Counties | [www.county.org](http://www.county.org)

P.O. Box 2131 · Austin, TX 78768

Phone: (512) 478-8753 | Email: Please scan in documents and email to [Haley Click](mailto:Haley Click)

#### Questions about Exhibitor Opportunities

Sarah Lazarowitz, Project Manager

County Progress | [www.countyprogress.com](http://www.countyprogress.com)

Phone: (325) 673-4822, ext. 121 | Fax: (325) 677-2631

Email: [slazarowitz@zacpubs.com](mailto:slazarowitz@zacpubs.com)



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### Benefits of Sponsorship

#### Platinum Sponsor Benefits Package: \$7500+

- One 8'x20' Exhibit Booth
- Six conference registrations
- **Access to 6 rooms total in the group room block, until group block is full.** Your organization is responsible for payment of hotel reservations and cancellations, if within hotel cancellation policy.
- Listed in conference program as a Platinum Sponsor
- Company name and logo displayed on signage
- Company name and logo displayed on the opening general session PowerPoint

#### Gold Sponsor Benefits Package: \$4999 - \$7499

- One 8'x20' Exhibit Booth
- Four conference registrations
- **Access to 4 rooms total in the group room block, until group block is full.** Your organization is responsible for payment of hotel reservations and cancellations, if within hotel cancellation policy.
- Listed in the conference program as a Gold Sponsor
- Company name and logo displayed on signage
- Company name and logo displayed on the opening general session PowerPoint

#### Silver Sponsor Benefits Package: \$3500-\$4999

- One 8'x10' Exhibit Booth
- Three conference registrations
- **Access to 3 rooms total in the group room block, until group block is full.** Your organization is responsible for payment of hotel reservations and cancellations, if within hotel cancellation policy.
- Listed in the conference program as a Silver Sponsor
- Company name and logo displayed on signage
- Company name and logo displayed on the opening general session PowerPoint

#### Bronze Sponsor Benefits Package: \$1500-\$3499

- One 8'x10' Exhibit Booth
- Three conference registrations
- **Access to 3 rooms total in the group room block, until group block is full.** Your organization is responsible for payment of hotel reservations and cancellations, if within hotel cancellation policy.
- Company name and logo displayed on signage
- Company name and logo displayed on the opening general session PowerPoint

#### Supporter: \$500-\$1499

- Presented in the conference program as a Conference Supporter



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#### **Exclusive Meet and Mingle | Exclusive Sponsorship**

**Contribution: \$5,000**

Spend even more time with the attendees! Two hours have been carved into the agenda on opening day for vendors to connect with attendees. The Exhibit hall is open Wednesday, Sept 4, during peak registration hours, 10 a.m. – Noon. Host a beverage break in the exhibit hall and greet attendees as they arrive.

- Gold Sponsor Benefits Package
- Company logo displayed on screen during general session, on event signage and in conference program.
- For recognition, Please **include a JPEG or EPS version of your company logo when you return the form.**

#### ~~**Conference Give a Way | Exclusive Sponsorship**~~ ← **TAKEN**

**Contribution: \$5,000**

Sponsor the official conference give-a-way and promote your company to hundreds of attendees during and after the conference. Don't miss this perfect opportunity to create exposure for your company and make your presence known. Sponsorships that require a company logo to be printed on the purchased item are final upon receipt of payment.

- Gold Sponsor Benefits Package
- For recognition, Please **include a JPEG or EPS version of your company logo when you return the form.**

#### **Exhibit Hall Welcome Reception | Exclusive Sponsorship**

**Contribution: \$6,500**

This event is the opportunity for attendees to kickback and relax while visiting the exhibit hall. Put your company name on the fun and provide attendees with a little entertainment. Recognition for your contribution will be listed on signage and in the conference agenda.

- Gold Sponsor Benefits Package
- For recognition, Please **include a JPEG or EPS version of your company logo when you return the form.**

#### **Thursday Breakfast | Exclusive Sponsorship**

**Contribution: \$5,000**



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Start the morning off right, and wake the attendees with coffee and breakfast. Your organization will be recognized on conference signage at the event and in the conference program.

- Gold Sponsor Benefits Package
- For recognition, Please **include a JPEG or EPS version of your company logo when you return the form.**

#### **Thursday Networking Lunch | Exclusive Sponsorship**

**Contribution: \$2,500**

The way to your clients' heart is through the food! Your organization will be recognized on signage, in the conference program, and at the event. Company representatives are encouraged to greet attendees as they enter the lunch room and place company materials or literature on the tables.

- Bronze Sponsor Benefits Package
- For recognition, Please **include a JPEG or EPS version of your company logo when you return the form.**

#### **Friday Breakfast | Exclusive Sponsorship**

**Contribution: \$5,000**

Host Friday morning's hot breakfast buffet before the closing general session. Your organization will be recognized on conference signage, in the conference program and at the event.

- Gold Sponsor Benefits Package
- For recognition, Please **include a JPEG or EPS version of your company logo when you return the contract.**

#### **Keynote Speaker | Exclusive Sponsorship**

**Contribution: \$5,000**

Everyone attending the conference is invited to sit in on the opening general session. The kick-off event will feature a keynote speaker who will provide the audience with a relevant message. Your company logo will be shown on screen during the opening lunch, and on signage for the event. Sponsoring the opening general session is a great opportunity to get your company name noticed at the beginning of the conference.

- Gold Sponsor Benefits Package
- For recognition, Please **include a JPEG or EPS version of your company logo when you return the contract.**



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#### ~~Conference Agenda at a Glance | Exclusive Sponsorship~~ ← **TAKEN**

**Contribution: \$3,000**

The agenda at a glance is the most popular printed piece at the conference. Conference attendees can conveniently carry the agenda-at-a-glance in their pocket or name badge holder. Sponsorships that require a company logo to be printed on multiple items are final upon receipt of payment.

- Bronze Sponsor Benefits Package
- For recognition, Please **include a JPEG or EPS version of your company logo when you return the form.**

#### ~~Conference Program | Exclusive Sponsorship~~ ← **TAKEN**

**Contribution: \$3,000**

The conference program is the official reference guide to the entire program of events at the conference. Print the conference program with your company's name and logo in a full page ad on the first page. The conference program will be distributed at registration and will be used throughout the conference. Sponsorships that require a company logo to be printed on multiple items are final upon receipt of payment.

- Bronze Sponsor Benefits Package
- For recognition, Please **include a JPEG or EPS version of your company logo when you return the form.**

#### ~~Conference Portfolio/Package | Exclusive Sponsorship~~ ← **TAKEN**

**Contribution: \$5,000**

The conference portfolio/package/bag holds all the necessary conference material and reverence guides along with a notepad and pen. Your company's name and logo will be printed on the front of each packet. The conference portfolio/package/bag will be distributed to all attendees and will be used throughout the conference. Sponsorships that require a company logo to be printed on purchased items are final upon receipt of payment.

- Gold Sponsor Benefits Package
- For print recognition, Please **include a JPEG or EPS version of your company logo when you return the form.**

#### **Thursday Breaks | Exclusive Sponsorship**

**Contribution: \$5,000 per break; \$7,500 for two**



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Chose to sponsor one or two refreshment breaks; including the very popular ice cream social. Refreshments will be given out in the exhibit hall on Thursday, both morning and afternoon. Signage will be provided with your company name and logo at both break stations and on the program agenda. Sponsorships that require a company logo to be printed on purchased items are final upon receipt of payment.

- Gold Sponsor Benefits Package for one break
- Platinum Sponsor Benefits Package for two breaks plus beverage napkins with company logo printed.
- For recognition, Please **include a JPEG or EPS version of your company logo when you return the form.**

#### **Audio Visual Support | Exclusive Sponsorship**

##### **Contribution: \$2,500 each day (3 day conference)**

This sponsorship offers an excellent opportunity to be recognized as the audio visual sponsor. Each session is provided a screen, projector, laptop, and audio connection. Your company name and logo will be showcased on signage outside every meeting room, listed in the program, and included on the pre-session PowerPoint.

- Bronze Sponsor Benefits Package for one day
- Gold Sponsor Benefits Package for two days
- Platinum Sponsor Benefits Package for three days
- For recognition, Please **include a JPEG or EPS version of your company logo when you return the form.**

#### **Badges | Exclusive Sponsorship** ← **TAKEN**

##### **Contribution: \$2,500**

Sponsor the official conference badge each attendee wears, and promote your company to hundreds of each day of the conference. Badges are a valuable commodity and an essential resource for networking. Badges will be distributed at the registration desk. Don't miss this opportunity to create exposure for your company and make your presence known. Sponsorships that require a company logo to be printed on multiple items are final upon receipt of payment.

- Bronze Sponsor Benefits Package
- For print recognition, Please **include a JPEG or EPS version of your company logo when you return the form.**



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#### ~~Shoe Shine Chair | Exclusive Sponsorship~~ ← **TAKEN**

**Contribution: \$1,500**

This is an opportunity to sponsor the shoe shine chair in the TAC booth. Signage will be provided next to the chair with your company name and logo.

- Bronze Sponsor Benefits Package
- For print recognition, Please **include a JPEG or EPS version of your company logo when you return the form.**

#### ~~Cyber Café at the CommCube | Exclusive Sponsorship~~ ← **TAKEN**

**Contribution: \$1,500**

The CommCube is the communication hub of the conference, demonstrating ways attendees can stay connected. The cyber café will be located as a station in the CommCube. This sponsorship offers an excellent opportunity for signage recognition.

- Bronze Sponsor Benefits Package
- For recognition, Please **include a JPEG or EPS version of your company logo when you return the form.**

#### **Conference Packet Inserts | Open to All**

**Contribution: \$250 per insert**

Be one of the first advertisements attendees will see by including an insert in the conference packet. This is an opportunity to get your name and message to all attendees. All inserts must be printed on own and delivered to the TAC office by August 1, 2019. Please send to **Deanna Auert | Legislative Conference |**

**P.O. Box 2131 | Austin, TX 78768**

- **Quantity needed for 2019 – 700 pieces.**



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### Sponsorship Agreement Form

Scan form and email to [halevc@county.org](mailto:halevc@county.org)

**For print recognition, Please include a JPEG or EPS version of your company logo when you return the form.**

**Company Name:** \_\_\_\_\_

This is how your company name will appear on signage and in program.

**Contact Person:** \_\_\_\_\_ **Title:** \_\_\_\_\_

This is the contact regarding this sponsorship.

Address: \_\_\_\_\_ City/State/Zip: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-Mail: \_\_\_\_\_

Authorized By: \_\_\_\_\_ Title: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

(Agreement Form must be signed in order to reserve sponsorship)

### List Free Conference Registrations (Platinum/6 Free; Gold/4 Free; Silver/3 Free; Bronze/3 Free)

Additional Registrations are \$25.00 per representative.

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Name: \_\_\_\_\_ Title: \_\_\_\_\_

### Payment Regulations

Payment to secure sponsorship must be received within 45 days of receiving the first invoice. All sponsors must have payment in by July 20, 2019. Checks payable to **Texas Association of Counties Legislative Conference | P.O. Box 2131 | Austin, TX 78768.**





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**Cancellations** Sponsorship cancellations must be made in writing before July 2, 2019 to receive a 50% refund. Any sponsorship that requires a company logo to be printed on a promotional item or on multiple print pieces will be final upon receipt of payment and cancellations are not permitted. Sponsors cancelling after July 2 are responsible for payment in full or may jeopardize future sponsorship opportunities.

Please select each opportunity you would like to sponsor. All multiple and exclusive sponsorships will be assigned on a first-come, first-serve basis. Haley Click will contact you to confirm your selections.

Selection	Sponsorship Opportunity	Circle Sponsorship Level	Cost
	Exhibit Hall Meet and Greet	Exclusive	\$5,000
TAKEN	Conference Give-a-Way	Exclusive	\$5,000
	Exhibit Hall Reception	Exclusive	\$6,500
	Thursday Breakfast	Exclusive	\$5,000
	Thursday Lunch	Exclusive	\$2,500
	Friday Breakfast	Exclusive	\$5,000
	Keynote Speaker	Exclusive	\$5,000
TAKEN	Conference Agenda at a Glance	Exclusive	\$3,000
TAKEN	Conference Program	Exclusive	\$3,000
TAKEN	Conference Packet/Padfolio	Exclusive	\$5,000
	Thursday Breaks	Exclusive	\$7,500
	A.M. Break	Both	\$5,000
	P.M. Break	Exclusive	\$5,000
	Audio Visual Support (per day)	Exclusive	\$2,500
TAKEN	Badges	Exclusive	\$2,500
TAKEN	Shoe Shine Chair	Exclusive	\$1,500
TAKEN	Cyber Café at CommCube	Exclusive	\$1,500
	Conference Packet Insert	Unlimited	\$250 per insert
	Bronze Sponsor: Non Specific		\$1500-\$3499
	Silver Sponsor: Non Specific		\$3500-\$4999
	Gold Sponsor: Non Specific		\$4999 - \$7499
	Platinum Sponsor: Non Specific		\$7500+



# TEXAS ASSOCIATION of COUNTIES LEGISLATIVE CONFERENCE

September 4-6, 2019 · Fairmont Hotel, Austin

## Hotel Reservation Request Form - Sponsors

### HOTEL RESERVATIONS

Please complete all information below so we can better serve your requests. \*Platinum sponsors get access to 6 rooms; Gold sponsors access to 4 rooms; Silver sponsors access to 3 rooms; Bronze sponsors access to 3 rooms in the TAC room block. **Your organization is responsible for payment of hotel reservations and cancellations, within hotel cancellation policy.**

ROOM 1-Full Name: \_\_\_\_\_

Company Name: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Arrival Date: \_\_\_\_\_ Departure Date: \_\_\_\_\_

Room Preference\* (check all that apply):

- King Bed    Two Double Beds    Handicapped

Please check preferred room:

	Single Rate	Double Rate
<b>Fairmont Hotel</b> 101 Red River Street Austin, Texas 78702	<input type="checkbox"/> \$190/ night*	<input type="checkbox"/> \$190/ night*

\*plus any applicable taxes

**Special Services:** To ensure that our conference is ADA accessible to all, please contact TAC at (800) 456-5974, if you require special assistance.

ROOM 2-Full Name: \_\_\_\_\_

Company Name: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Arrival Date: \_\_\_\_\_ Departure Date: \_\_\_\_\_

Room Preference\* (check all that apply):

- King Bed    Two Double Beds    Handicapped

Please check preferred room:

	Single Rate	Double Rate
<b>Fairmont Hotel</b> 101 Red River Steet Austin, Texas 78702	<input type="checkbox"/> \$190/ night*	<input type="checkbox"/> \$190/ night*

\*plus any applicable taxes

ROOM 3-Full Name: \_\_\_\_\_

Company Name: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Arrival Date: \_\_\_\_\_ Departure Date: \_\_\_\_\_

Room Preference\* (check all that apply):

- King Bed    Two Double Beds    Handicapped

Please check preferred room:

	Single Rate	Double Rate
<b>Fairmont Hotel</b> 101 Red River Steet Austin, Texas 78702	<input type="checkbox"/> \$190/ night*	<input type="checkbox"/> \$190/ night*

\*plus any applicable taxes

ROOM 4-Full Name: \_\_\_\_\_

Company Name: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Arrival Date: \_\_\_\_\_ Departure Date: \_\_\_\_\_

Room Preference\* (check all that apply):

- King Bed    Two Double Beds    Handicapped

Please check preferred room:

	Single Rate	Double Rate
<b>Fairmont Hotel</b> 101 Red River Steet Austin, Texas 78702	<input type="checkbox"/> \$190/ night*	<input type="checkbox"/> \$190/ night*

\*plus any applicable taxes

ROOM 5-Full Name: \_\_\_\_\_

Company Name: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Arrival Date: \_\_\_\_\_ Departure Date: \_\_\_\_\_

Room Preference\* (check all that apply):

King Bed  Two Double Beds  Handicapped

Please check preferred room:

	Single Rate	Double Rate
<b>Fairmont Hotel</b> 101 Red River Steet Austin, Texas 78702	<input type="checkbox"/> \$190/ night*	<input type="checkbox"/> \$190/ night*

\*plus any applicable taxes

ROOM 6-Full Name: \_\_\_\_\_

Company Name: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Arrival Date: \_\_\_\_\_ Departure Date: \_\_\_\_\_


Room Preference\* (check all that apply):

King Bed  Two Double Beds  Handicapped

Please check preferred room :

	Single Rate	Double Rate
<b>Fairmont Hotel</b> 101 Red River Steet Austin, Texas 78702	<input type="checkbox"/> \$190/ night*	<input type="checkbox"/> \$190/ night*

\*plus any applicable taxes

 **Special Services:** To ensure that our conference is ADA accessible to all, please contact TAC at (800) 456-5974, if you require special assistance.

\*Please note that room preferences are REQUESTS ONLY. We will do our best to honor requests. Requests will be honored first-come, first-served basis, based on hotel availability.

**HOTEL CANCELLATION POLICY:** In the event that you need to cancel your hotel reservation, please **email your cancellation** to Deanna Auert at [deannaa@county.org](mailto:deannaa@county.org), so we can release the room to another attendee or vendor.

If you have any questions, please call Deanna Auert in the TAC Education Department at (800) 456-5974.

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### CREDIT CARD AUTHORIZATION

**NOTE:** All reservations must be accompanied by a first night room deposit or guaranteed with a major credit card. In the event that a guest room must be cancelled, it must be done so 24 hours prior to arrival to avoid billing for first night's room and tax. Any cancellations or no shows without a 48 hour advance notice will result in billing for first night's room and tax.

Credit Card Type: \_\_\_ MasterCard \_\_\_ Visa \_\_\_ American Express \_\_\_ Discover

Credit Card Number (please print clearly): \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Cardholder's Name: \_\_\_\_\_

The Texas Association of Counties is authorized to use the above card to guarantee my hotel reservation.

**If I fail to cancel my hotel room by notifying TAC before the deadline date, or by notifying the hotel directly, I understand that one night's room rate will be charged to my card.**

Cardholder's Signature: \_\_\_\_\_ Date: \_\_\_\_\_