Grants: Opportunities and Challenges

Friday, October 19
9:15-10:05 a.m.

Allen Castro, Ph.D., Grants Manager, Planning and Resource Manager, Bexar County

Grants have increasingly become an effective tool in financing county initiatives. While grants have their advantages; they also have their challenges. The role of the auditor’s office is critical in determining whether or not the county should pursue grant funding.

Questions that will be asked in this session include: What is the role of the auditor’s office in procuring and managing grants? Will a grant cause “mission creep” for the county in general and the auditor in particular? Does the auditor’s office have the resources to effectively execute its job vis-a-vis the grant? This session will be highly interactive with audience discussion facilitated by the presenter.
Allen Castro, Ph.D., Grants Manager, Planning and Resource Manager, Bexar County, San Antonio

Castro has served as the Bexar County Grants Manager for the past 15 years. In this capacity, Castro has generated millions of dollars in government, foundation and corporate contributions in order to create innovative programs in criminal justice, behavioral health, literacy and the arts, and capital improvements. He has also spent years managing grants once awarded and transitioning grant funded programs to longer term sustainable funding streams.
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9:15 am, October 19, 2018
Presented by Allen Castro, Ph.D., Bexar County Grants Manager

Why Do Counties Apply for Grants?

What Are the Different Types of Grants?

What Is the Role of and Issues Faced by the County Auditor?

- Award Documents.
- Allowable vs. Unallowable Costs.
- Financial Reporting.
- Cost Sharing/Matching.
- Earned Program Income.
- Grant-Funded Personnel/Timekeeping.
- Subcontracts.
- Supplanting.
- Grant Modifications.
- Indirect Costs.
- Auditor Staffing.
- Document Retention.

What Happens when a Grant Ends?

The Auditor’s Ultimate Job: Keep Everyone Out of Jail.