



# COUNTY MANAGEMENT & RISK CONFERENCE

My Neck, My Back, My Neck and My Back:  
Airrosti







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# Musculoskeletal Cost by Pool

TAC Pool	2017 Paid Claims
Health and Employee Benefits Pool	\$24,988,191.99
Risk Management Pool	\$9,600,234.64

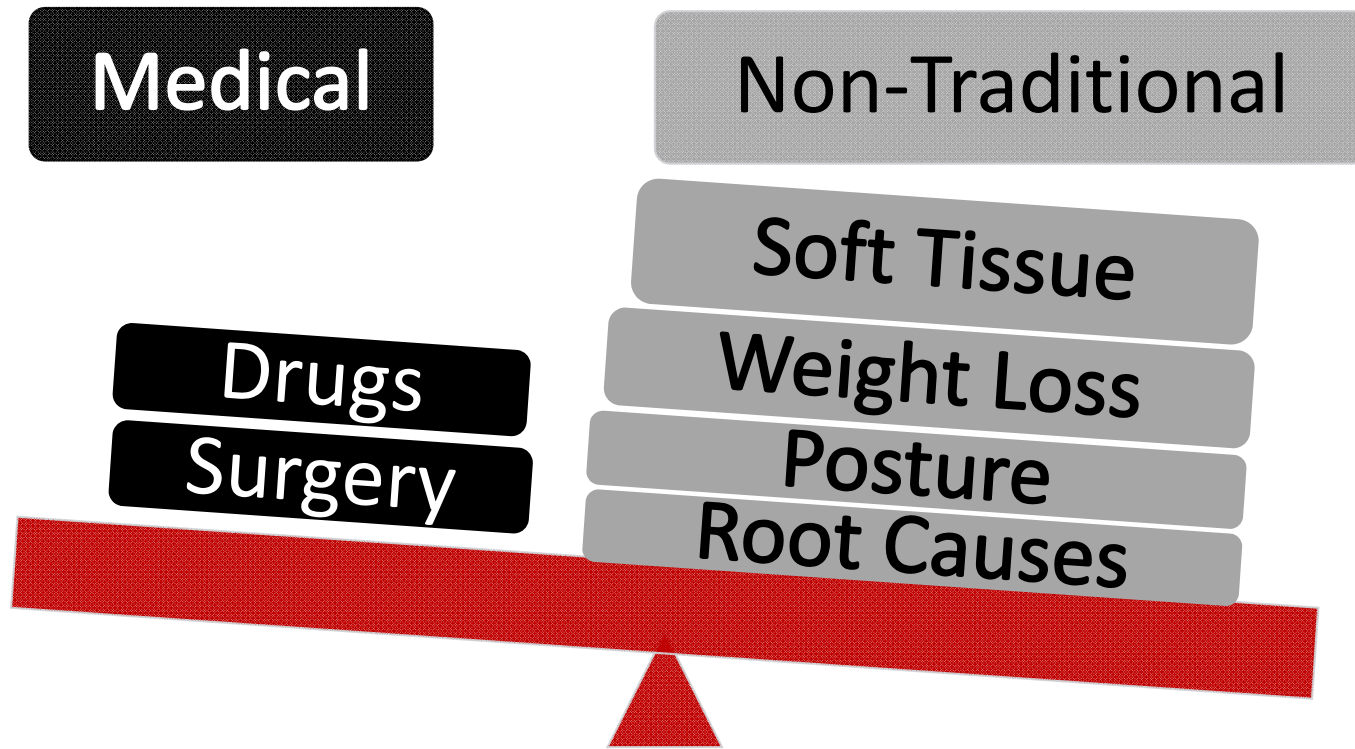


Diagnoses (Health Pool)	FY 2017			
	Claimants	Medical Paid	Paid per Claimant	Medical Paid PMPM
Non-Traumatic Joint Disorders	4,915	\$8,749,363.64	\$1,780.14	\$21.53
Spondylosis & Other Back Problems	4,693	\$9,599,180.71	\$2,045.43	\$23.63
Other Connective Tissue Disease	4,449	\$3,579,981.09	\$804.67	\$8.81
Other Bone Disease & Deformities	2,067	\$1,063,993.02	\$514.75	\$2.62
Acquired Deformities	566	\$1,337,870.84	\$2,363.73	\$3.29
Osteoporosis	250	\$65,296.62	\$261.19	\$0.16
Systemic Lupus	132	\$165,417.68	\$1,253.16	\$0.41
Infective Arthritis	48	\$322,501.85	\$6,718.79	\$0.79
Pathological Fracture	23	\$104,586.54	\$4,547.24	\$0.26
<b>Total</b>	<b>11,335</b>	<b>\$24,988,191.99</b>	<b>\$2,204.52</b>	<b>\$61.50</b>

Nature of Injury (Risk Mgt Pool)	Total Incurred
Fracture	\$2,224,168.66
Multiple Injuries Including Both Physical & Psychological	\$ 6,064.87
Multiple Physical Injuries Only	\$1,710,663.53
Sprain	\$2,822,311.18
Strain	\$2,837,026.40
<b>Total</b>	<b>\$9,600,234.64</b>



# Treatment for MSK Issues

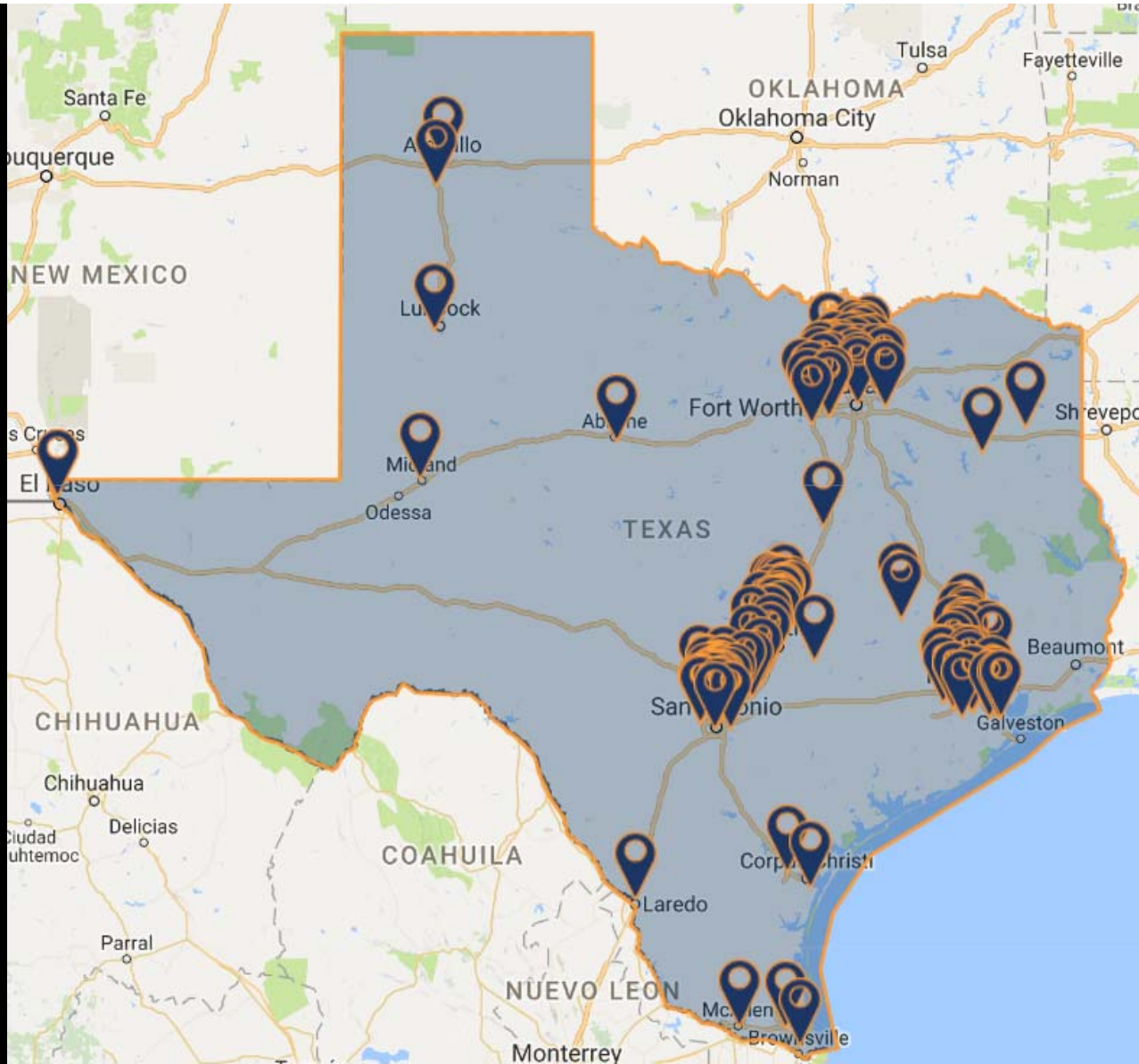


# What is Airrosti?

- In-Network Healthcare Group
- Outcome-Based
- Patient-Centered Care
- Rapid Recovery
- Provide Onsite Injury Assessments and Injury-Specific Workshops







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# How Does it Work?



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**KNOW  
YOUR  
BENEFITS.**



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**SCHEDULE YOUR  
APPOINTMENT**



Phone: (800) 404-6050  
Website: [airrosti.com](http://airrosti.com)



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1. Neck (Rotation)



Range of Motion  
a.k.a. ROM

6. Knee (Flexion)



2. Back



3. Lateral (Flexion)



7. Hip (Abduction)



8. Hip (Adduction)



4. Neck



5. Neck (Lateral Bending)



9. Hip (Backward Extension)



10. Hip (Flexion)





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What are some Outcomes?



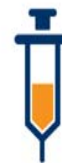
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# MEASURING PATIENT OUTCOMES



WOULD RECOMMEND  
**AIROSTI**  
TO FRIENDS & FAMILY



of all cases found Airrosti  
after seeking unsuccessful  
care first, including:



Received  
Imaging



Referred To  
A Specialist



Received Prior  
PT or Chiro Care

Source: Airrosti Reported Outcomes, as of August 9, 2017



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What is available at No Cost?



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**Q & A**

**Thank You**

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